



May 2024 Newsletter

Membership Renewals

Membership renewals will be emailed in June, please ensure these are paid by the 30th June. Those members that have had a change of owner, change of ABN or address, you will need to re-apply for membership to comply with the requirements of the Consitution.



Memeber Benefits

Diagnose Dan

Diagnose Dan TSB subscription is available to all members from \$365 a year (+gst), that's only \$1.00 per day. Just 1 solution from using the Diagnose software could easily pay for the whole year subscription.

To sign up for Diagnose Dan, simply email admin@aasdneastcoast.com, requesting a subscription.

Tool Library

Don't forget our tool library which is available to all members via the website. If we don't have a tool in the library that you need. Message the group What'sap chat to see if another member has that tool that you can borrow. Or you can request for AASDN to purchase a new tool, via the website.

Also included in your annual membership are:

- AAAA membership
- ARCA membership
- Legal advice through the AAAA
- TAT membership

Welcome New Members

Welcome to our newest members:

Brad Trembath - A&B Auto Electrical NSW

Brendan Sorensen - Steve Sorensen Mechanical QLD

David Kemp - B&K Motors QLD

Locky Wall - Off The Wall Automotive QLD

Mark Rowe - Rowe Auto Electrical QLD

Thomas Sheridan - Boundary St Automotive QLD

Tim Murphy - EFI Logic QLD

AAAE Trade Show Success

AAAE was a great event and with the efforts of our members we attracted 25 new potential members who completed application forms to join, these are being processed at the moment by the committee members. We will see some positive growth including new members from QLD, VIC and TAS. Check out the website for the new members in the coming month, we currently have 70 members now.



Business Success Training

You won't want to miss this training with

Duncan Boyle - Automotive Wealth Creator.

Stay competitive in today's dynamic business landscape and therefore truly benefit from the spirit of our Peer2Peer. Our aim is to create an engaging and stimulating environment where you can actively participate and learn in a real positive environment.

Training held at the ParkRoyal Parramatta on the **21st & 22nd June.**

Tickets are \$495 per person.

To book your ticket simply email admin@aasdneastcoast.com.au



AGM & GALA Dinner

This will be a great 2 day event, our largest event for the year, with an Ambrose Golf competition, afternoon high tea, Scenic Tour of the amazing Blue Mountains, it will be a busy agenda.

Early bird ticket prices finish on the 31st May, which is rebated 50% for members.

To secure your ticket please email aasdneastcoast@gmail.com confirmation of your attendance.

Committee Positions

During our AGM all positions will become vacated and we are currently taking nominations for the following positions:

- Chairman - Pat Will Nominate
- Vice Chairman
- Secretary
- Treasurer
- Membership Co-ordinator
- Training Co-ordinator
- Events Co-ordinator
- QLD Representative
- VIC Representative

If you would like to be nominated or would like to nominate a member for a position please email admin@asdn-eastcoast.com.au your nomination.



Castrol have 2 promotions for AASDN Members.

1. For Victorian Members to go into the draw to win soccer match tickets.
2. A drive day for members that meet the criteria for all East Coast Members.

See below for details.

Drive Sales and Win

a Norwell Motorplex Premium Drive Day and Hospitality Experience on the Gold Coast!



Beat your targets and jet off to the Gold Coast for an unforgettable, money can't buy, Castrol experience at Norwell Motorsport Complex.

Prize includes return flights to the Gold Coast, 2 nights accommodation & hospitality package to attend Norwell Motorplex Race Day, valued at \$2,500.

Race Day will be 20th November 2024 for winners.

During the Promotional Period, purchase a minimum of 7,000L of Castrol product and achieve 10% growth over 2023 volume of sales for the same period (January-September 2023) to be eligible.

The top 15 workshops with the highest volume above 7,000L will win 2 places at the Race Day.

Promotion period
1 January – 30 September 2024

See reverse for terms & conditions.

castrol.com.au



**Catch the
Spurs down
under ...**

**in Champions
Club style!**

Castrol are thrilled to invite you to a truly unique event as two English Premier League heavyweights battle it for supremacy at the MCG as part of Global Football Week.



TOTTENHAM HOTSPUR VS NEWCASTLE UNITED

MATCH DAY

Wednesday 22nd May
5.30pm for 7.45pm Kickoff

LOCATION

MCG
Exclusive access to the
Champions Club

Platinum seating

Pre-game cocktail function with
VIP Guest Speakers

Premium food & beverage service

Official merchandise

DRESS

Smart casual

RSVP

By 1st May to your
Castrol Sales Representative





Christmas Party Save the Date



ABS

your insurance partner

Scott Joass is planning to visit members over the next 2 months to speak with you on insurance and if you have any requirements. He has also provided a Cyber Insurance flyer for your consideration.

CYBER INSURANCE

Technology touches everything we do. It improves the way we communicate, collaborate and transact.

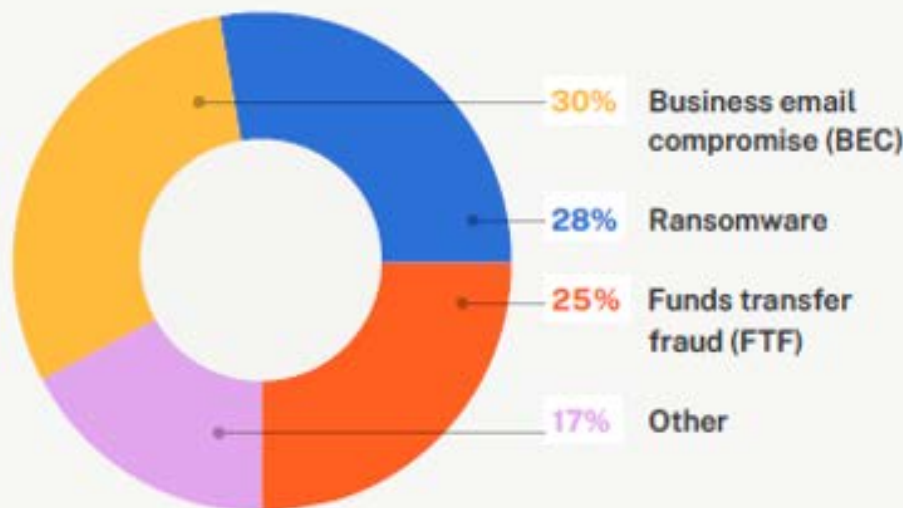
As a result, our lives have shifted online, especially since the advent of smart phones. Many of the daily tasks we used to do offline – banking, emails and invoicing – we now do online. Data shows just how integral the online environment is to us.

Motor Trade Businesses rely significantly on both emerging and legacy technologies to operate efficiently and at scale. The critical nature of these technologies, however, make them a frequent target of cyber attackers looking to disrupt businesses and capitalise on high-value, often unprotected assets.

The Motor Trade industry faces increased cyber risks due to the use of operational technology (OT) for automation and remote access, as well as interconnected systems — all of which are critical to the business processes. Ransomware attacks can knock these systems offline, causing serious delays, disruptions, and even unauthorised access to sensitive data and physical equipment. In particular, some of the systems and technologies used are often outdated and lack proper security protocols. The possibility of physical damage to equipment due to a cyber attack is also a unique concern for the industry, underscoring the need to prioritise cyber security measures that protect their operations.

The average costs of a cyber claim for Trade services – including Mechanics, manufacturers and tradesman is \$336,000

Cyber Claims by Event Type



Source: Coalition claims data

QLD Training

We have several training events planned for our QLD members -

- **21st May - Repairify Training**

Hosted By Accelerate Auto

6.30pm Kick Off

1/806 Beaudesert Rd Coopers Plains QLD

RSVP your place by simply emailing admin@aasdneastcoast.com.au

- **4th June - Ryco Training**

Hosted By HIMECH Auto Solutions

9 Wiley St Toowoomba QLD

RSVP your place by simply emailing admin@aasdneastcoast.com.au

- **6th July AASDN & TAT Scan Tool Training**

See below for details



MAKING THE MOST OF YOUR SCAN TOOL – A PROFITABLE, EVIDENCE BASED APPROACH TO TESTING’ TRAINING

This full day AASDN And TAT training includes topics:

- Following a diagnostic process - Gathering the evidence, Analysing the evidence, Locating the fault, Eliminating the cause, Repairing the fault, Verifying the repair.
- Charging for diagnostics
- Documenting test results to create value
- Scantool tips
- Tips for intermittents
- OBD data
- Freeze frame and Mode 6
- Code setting parameters
- Case studies
- Scan tool adaptations
- OEM websites
- Secure Gateways



DATE: Saturday 6th July
9.00am – 3.00pm
Lunch provided

Location: HIMECH Auto Solutions
9 Wylie St
Toowoomba QLD

Cost: \$150 per ticket AASDN Member
\$250 per ticket non AASDN Member
Tickets booked directly through
<https://www.trybooking.com/CROPZ>



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Sydney Diesel Centre is your trusted provider for AASDN diesel solutions, specialising in fuel injection, diagnostics, and spare parts. Our team of experts offers personalised advice to ensure you find the right solution for your needs. Contact us for fast, efficient service and quality spare parts to keep your business moving.

OUR SERVICES :

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Quality

 RANGER PK '08-11 BT-50 '08-11 <small>HTR1563CH</small> \$159	 TOYOTA HILUX 05- HIACE 05- <small>HTR1551CH</small> \$140	 COMMODORE VT/VK/VY/VZ '97-06 <small>HTR1365ACH</small> \$79	 COMMODORE VN-VS '88-97 <small>HTR14815B</small> \$120	 BRAVO 96-06 COURIER PD, PH <small>HTR1555CH</small> \$103
 FORD FALCON BA/BF/FG '02- <small>HTR1484ACH</small> \$80	 LANDCRUISER 100 Series <small>HTR1495CH</small> \$125	 SWIFT RS415/6 '05-10 <small>HTR154MCH</small> \$122	 NISSAN NAVARA D40 '05-15 <small>HTR1561CH</small> \$290	 TOYOTA HILUX '96-05 <small>HTR1527CH</small> \$110

AASDN East Coast

1 Darian St, Highfields
Australia

You have received this email as an AASDN East Coast Current Member.

[Unsubscribe](#)

